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The Role of Ethical Leadership in Fostering Employee Morale and Productivity

An Assignment Submitted to the Academic Department of the School of Business and Economics In Partial Fulfillment of the Requirements for The Degree of Doctorate In Leadership

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#### 1. INTRODUCTION

#### A. Definition of Ethical Leadership

Ethical leadership is a form of leadership characterized by a commitment to moral values, principles, and ethical behavior in decision-making and actions, while also inspiring and influencing others to uphold similar ethical standards.

#### B. Importance of Employee Morale and Productivity in Organizations

Employee morale refers to the overall well-being, satisfaction, and motivation of employees within an organization, while productivity measures the efficiency and effectiveness of employees' work. Both employee morale and productivity play crucial roles in an organization's success for the following reasons:

- Enhanced Performance: High morale leads to motivated employees who are more likely to put in extra effort and go the extra mile, resulting in increased productivity and better overall performance.
- Employee Retention: Satisfied and motivated employees are likelier to stay with the organization, reducing turnover rates and the associated costs of recruiting and training new employees.
- Improved Collaboration: High morale fosters a positive work environment where employees are more inclined to collaborate and work as a team, which can lead to higher productivity and innovative problem-solving.

- Customer Satisfaction: Engaged and motivated employees tend to provide better customer service, leading to improved customer satisfaction and loyalty, which can have a direct impact on the organization's bottom line.
- Innovation and Creativity: High morale encourages employees to think creatively, contributing to innovative solutions and product development, ultimately driving competitiveness and growth.
- Cost Efficiency: High productivity helps in reducing waste, inefficiency, and unnecessary costs, contributing to higher profitability.
- Organizational Reputation: Organizations with high morale and productivity are more likely to gain a positive reputation, attracting top talent and customers.
- Adaptability and Resilience: Morale and productivity play a crucial role in helping organizations adapt to changing circumstances and recover from setbacks or crises.

# 2. ETHICAL LEADERSHIP: CONCEPTS AND FRAMEWORKS

# A. Definition and characteristics of ethical leadership

Ethical leadership is a form of leadership that emphasizes moral values, principles, and ethical behavior in decision-making and actions. It involves demonstrating certain key characteristics that inspire trust, integrity, and a commitment to doing what is right. Here are some of the essential characteristics of ethical leadership:

- Integrity: Ethical leaders are honest, transparent, and consistent in their words and actions. They uphold a strong moral and ethical code, and their behavior aligns with their principles.
- Accountability: Ethical leaders take responsibility for their decisions and actions. They
  hold themselves and their team members accountable for meeting ethical standards and
  organizational values.
- Empathy: Ethical leaders show genuine concern for the well-being of their team members. They listen actively, understand their concerns, and strive to create a supportive and inclusive work environment.
- Fairness: Ethical leaders treat all individuals with fairness and impartiality. They make decisions based on merit, without favoritism, discrimination, or bias.
- Courage: Ethical leadership often requires courage to stand up for what is right, even in the face of adversity. Ethical leaders are not afraid to address unethical behavior or challenging situations.
- Transparency: Ethical leaders communicate openly and honestly. They share information, decisions, and rationale with their team, fostering trust and reducing uncertainty.
- Consistency: Ethical leaders maintain a consistent ethical stance over time. They do not waiver in their commitment to ethical values and principles.
- Moral Compass: Ethical leaders have a well-defined moral compass that guides their decision-making. They prioritize ethical considerations over personal gain or expediency.
- Role Modeling: Ethical leaders lead by example. They demonstrate ethical behavior, setting a standard for their team members to follow.

- Conflict Resolution: Ethical leaders are skilled in addressing and resolving ethical conflicts within the organization. They seek constructive solutions that align with ethical principles.
- Long-Term Perspective: Ethical leaders consider the long-term consequences of their decisions, striving to create a sustainable and ethical organizational culture.
- Stakeholder Consideration: Ethical leaders take into account the interests and well-being of all stakeholders, not just shareholders or a select few.

These characteristics contribute to creating an ethical work environment, building trust with employees, and promoting ethical behavior throughout the organization.

#### B. Key principles of ethical leadership (integrity, accountability, empathy, fairness)

Ethical leadership is characterized by a commitment to certain fundamental principles that guide a leader's behavior and decision-making. Among these key principles, integrity, accountability, empathy, and fairness are paramount in establishing trust and ethical conduct within an organization.

• Integrity:

- Integrity is the cornerstone of ethical leadership. It involves being honest, principled, and transparent in one's actions and decisions.

- Ethical leaders adhere to a strong moral and ethical code and do not compromise their values, even in challenging situations.

- They act with consistency and authenticity, ensuring that their behavior aligns with their principles.

• Accountability:

- Ethical leaders take responsibility for their actions, decisions, and outcomes within their sphere of influence.

- They are willing to answer for their conduct and its impact on the organization, its stakeholders, and society.

- Accountability ensures that ethical leaders hold themselves to high ethical standards and encourage their team members to do the same.

• Empathy:

- Empathy is the ability to understand and share the feelings and perspectives of others. Ethical leaders genuinely care about the well-being of their team members and stakeholders.

- They actively listen to their employees, recognize their concerns, and demonstrate understanding and support.

- Empathy fosters trust, inclusivity, and a positive organizational culture.

• Fairness:

- Ethical leaders treat all individuals with fairness and impartiality, regardless of personal biases or prejudices.

- They make decisions based on merit, without favoritism, discrimination, or bias.

- Fairness in leadership builds trust, equity, and a sense of justice within the organization.

These principles are interrelated and essential for ethical leadership to flourish. They provide a foundation for ethical decision-making, guide interactions with employees and stakeholders, and contribute to the development of an ethical organizational culture.

# C. <u>Overview of ethical leadership models (e.g., transformational, servant, authentic leadership)</u>

Ethical leadership is a multifaceted concept that can be understood through various leadership models, each emphasizing different aspects of ethical behavior and principles. Three prominent ethical leadership models are transformational leadership, servant leadership, and authentic leadership.

• Transformational Leadership:

- Transformational leadership is centered on the leader's ability to inspire and motivate followers to achieve their full potential and exceed their own expectations.

- Ethical transformational leaders exhibit high moral and ethical standards, inspiring their teams through a shared vision and values.

- They promote ethical behavior by modeling it themselves, fostering trust and loyalty among followers.

• Servant Leadership:

- Servant leadership places the leader in a position of service to their followers and the greater good of the organization.

- Ethical servant leaders prioritize the needs of their team members, offering support, guidance, and resources to help them thrive.

- This model is inherently ethical, as it focuses on selflessness, empathy, and the well-being of others.

• Authentic Leadership:

- Authentic leadership emphasizes leaders' self-awareness, transparency, and alignment of their actions with their core values and beliefs.

- Ethical authentic leaders are honest and genuine, leading by example and fostering trust through their consistent moral principles.

- They encourage open and ethical communication within the organization.

These ethical leadership models share a commitment to ethical conduct, but they approach leadership from different angles. Transformational leadership inspires through vision, servant leadership serves the well-being of followers, and authentic leadership emphasizes self-awareness and consistency in ethical behavior.

#### 3. EMPLOYEE MORALE: UNDERSTANDING AND MEASUREMENT

Employee morale is a critical aspect of organizational success, as it directly impacts productivity, job satisfaction, and overall workplace well-being. Understanding and measuring employee morale is essential for organizations looking to create a positive and motivating work environment.

#### **Understanding Employee Morale**:

Definition: Employee morale refers to the overall emotional and psychological well-being of employees within an organization. It encompasses their attitudes, satisfaction, and enthusiasm towards their work, colleagues, and the organization as a whole.

#### **Factors Influencing Morale**:

Employee morale can be influenced by a range of factors, including job satisfaction, work-life balance, compensation, recognition, communication, leadership, and workplace culture.

Importance: High employee morale is associated with increased productivity, reduced turnover, higher job satisfaction, improved teamwork, and enhanced employee engagement. It contributes to a positive organizational culture.

#### **Measurement of Employee Morale:**

- Surveys: Employee morale can be measured through surveys and questionnaires designed to gauge employee satisfaction, motivation, and overall well-being. These surveys can be conducted periodically to track changes over time.
- Feedback Mechanisms: Organizations can establish feedback mechanisms such as suggestion boxes, regular one-on-one meetings, or open-door policies to allow employees to voice their concerns and suggestions.
- Performance Indicators: Monitoring key performance indicators (KPIs) such as absenteeism rates, turnover rates, and productivity can provide insights into employee morale. A decrease in these indicators may signify declining morale.

 Observation and Informal Feedback: Managers and leaders should actively observe employee interactions and provide opportunities for informal feedback to gauge morale. Listening to employee concerns and addressing them promptly is essential.

Measuring employee morale and understanding the underlying factors is essential for organizations to proactively address issues, foster a positive work environment, and enhance overall organizational performance.

## 4. EMPLOYEE PRODUCTIVITY: CONCEPTS AND DETERMINANTS

A. Definition of employee productivity

Employee Productivity can be defined as the measure of an employee's ability to efficiently and effectively complete tasks, projects, or assignments in a way that contributes to the overall goals and objectives of the organization. It represents the relationship between the outputs (e.g., products, services, projects) produced by an employee and the inputs (e.g., time, effort, resources) used to accomplish those outputs.

#### **B.** Factors influencing employee productivity (motivation, engagement, leadership)

Employee productivity is influenced by a variety of factors, and among the most significant are motivation, engagement, and leadership. These factors play a crucial role in shaping employees' work performance and their contributions to organizational success.

• Motivation:

- Employee motivation is a key determinant of productivity. Motivated employees are more likely to put in the effort required to complete tasks efficiently and effectively.

- Intrinsic motivation, driven by personal satisfaction and a sense of achievement, can lead to higher productivity. Extrinsic motivation, such as rewards and recognition, can also play a role.

- Motivation theories, like Maslow's Hierarchy of Needs and Self-Determination Theory, offer insights into the factors that drive and sustain employee motivation.

• Engagement:

- Employee engagement represents the emotional commitment and involvement of employees in their work and the organization. Engaged employees tend to be more productive.

- Engagement is often influenced by factors such as a sense of purpose, job satisfaction, opportunities for growth, and a positive work environment.

- Gallup's Q12 survey and the Employee Engagement Model are frameworks commonly used to assess and improve employee engagement.

• Leadership:

- Leadership is a critical factor that influences employee productivity. Effective leadership can inspire, guide, and support employees to perform at their best.

- Ethical and transformational leadership styles are often associated with higher levels of employee productivity. Leaders who provide clear direction, opportunities for development, and open communication foster higher engagement and motivation.

- Leadership theories, including transformational leadership and authentic leadership, provide guidance on effective leadership practices.

These factors, motivation, engagement, and leadership, are interconnected and have a significant impact on employee productivity and overall organizational performance. Understanding and effectively managing these factors are key challenges for organizations aiming to enhance productivity.

# C. Metrics and methods for measuring employee productivity (e.g., output, efficiency, quality)

Measuring employee productivity is crucial for organizations to assess the efficiency and effectiveness of their workforce. Various metrics and methods are used to quantify productivity, and these can be broadly categorized into output, efficiency, and quality measures.

- **Output Metrics**: These metrics focus on quantifying the tangible results produced by employees. Common output metrics include the number of products manufactured, services delivered, or projects completed. Output metrics are straightforward and can provide a clear picture of an employee's productivity in terms of quantity.
- Efficiency Metrics: Efficiency measures assess how effectively employees utilize resources, time, and effort to achieve a specific outcome. Examples of efficiency metrics include the time taken to complete a task, the use of resources (e.g., budget, materials), and the minimization of wasted resources. Efficiency metrics provide insights into the optimization of processes and resources.
- Quality Metrics: Quality metrics evaluate the accuracy, precision, and excellence of the work produced by employees. This can include error rates, defect ratios, customer satisfaction ratings, and adherence to quality standards. Quality metrics ensure that high productivity doesn't come at the expense of the quality of work.

#### Methods for Measuring Employee Productivity:

- **Time Tracking**: Tracking the time spent on various tasks can help measure productivity. Time tracking software and timesheets can provide valuable data on how employees allocate their work hours.
- Task Completion Rate: Monitoring the completion of tasks and projects within specified timelines is a simple yet effective method for assessing productivity. This method is particularly useful in project-based or task-oriented work environments.
- Key Performance Indicators (KPIs): Establishing KPIs relevant to specific roles and goals allows organizations to measure employee productivity against predefined benchmarks. KPIs may encompass output, efficiency, and quality indicators.
- 360-Degree Feedback: Feedback from peers, subordinates, and supervisors can provide valuable insights into an employee's productivity. This method incorporates subjective assessments and can help evaluate behavioral aspects contributing to productivity. Measuring employee productivity using a combination of these metrics and methods provides a comprehensive view of an employee's contribution and can assist organizations

in making data-driven decisions to improve workforce efficiency and effectiveness.

# 5. THE INTERPLAY BETWEEN ETHICAL LEADERSHIP, EMPLOYEE MORALE, AND PRODUCTIVITY

#### A. How ethical leadership practices impact employee morale

Ethical leadership, characterized by a commitment to moral values and principles, has a profound impact on employee morale. Ethical leaders create a work environment where employees feel valued, respected, and inspired. Here's how ethical leadership practices positively influence employee morale:

- Trust and Confidence: Ethical leaders consistently demonstrate integrity and transparency in their actions and decision-making. This builds trust among employees, which is a foundational element of high morale. When employees trust their leaders, they feel secure and supported.
- Fairness and Equity: Ethical leaders treat all employees fairly and impartially, without favoritism or discrimination. This sense of fairness contributes to a positive work environment and fosters high morale among team members.
- Empathy and Support: Ethical leaders show genuine concern for the well-being of their employees. They actively listen to their concerns, provide emotional support, and understand the challenges employees face. This empathy creates a sense of belonging and boosts morale.
- Alignment with Values: Ethical leaders ensure that their decisions and actions align with the organization's ethical values and principles. When employees witness their leaders upholding these values, it reinforces a shared commitment to ethical conduct, which in turn enhances morale.
- Open Communication: Ethical leaders maintain open and honest communication with their teams. They encourage dialogue, provide regular feedback, and create a safe space for employees to express their thoughts and concerns. Open communication fosters a sense of inclusion and trust, contributing to high morale.

• Conflict Resolution: Ethical leaders address conflicts and ethical dilemmas in a fair and ethical manner. By resolving issues effectively and justly, they reduce stress and tension in the workplace, which positively impacts employee morale.

Ethical leadership practices are powerful in shaping employee morale by creating a workplace culture built on trust, fairness, empathy, and a shared commitment to ethical values. High morale, in turn, contributes to increased job satisfaction and productivity.

#### B. The relationship between employee morale and productivity

The connection between employee morale and productivity is a critical aspect of organizational performance. Employee morale, which represents the emotional and psychological well-being of employees, has a significant impact on their motivation and commitment, directly influencing their productivity. Here's an exploration of the relationship between employee morale and productivity:

- Motivation and Engagement: High employee morale is associated with increased motivation and engagement. When employees feel valued, satisfied, and connected to their work and the organization, they are more likely to put in extra effort and go beyond the basic job requirements. This heightened motivation leads to greater productivity.
- Job Satisfaction: Satisfied employees tend to be more productive. Employee morale and job satisfaction are closely intertwined, as morale influences overall job contentment. When employees are content with their work environment, relationships, and opportunities for growth, they are more likely to be productive.
- Positive Work Environment: High employee morale is often linked to a positive workplace culture. A positive work environment promotes open communication, teamwork, and a sense of belonging, all of which contribute to increased productivity. Employees are more

willing to collaborate and contribute their best efforts when they feel comfortable and supported.

- Reduced Turnover: High employee morale is correlated with lower turnover rates. When employees are satisfied and motivated, they are less likely to leave their jobs. Reduced turnover means that organizations can benefit from experienced and committed staff, leading to increased productivity.
- Quality of Work: Employee morale also has an impact on the quality of work produced.
   Satisfied and motivated employees are more likely to pay attention to detail and maintain high standards, which enhances the overall quality of output and services.
- Absenteeism: High morale can reduce absenteeism. Employees who feel positively about their work and workplace are less likely to take unnecessary time off. Reduced absenteeism means that more employees are present and contributing to productivity on a consistent basis.

High employee morale contributes to increased productivity, as it positively influences motivation, job satisfaction, the work environment, the quality of work, and other key factors. Organizations that prioritize employee morale can expect to see improvements in their overall performance and competitiveness.

### 6. ETHICAL LEADERSHIP PRACTICES THAT FOSTER EMPLOYEE MORALE

- Open communication and transparency
- Fair treatment and equitable decision-making
- Recognition and appreciation of employees' contributions
- Empathy and support for work-life balance
- Conflict resolution and ethical decision-making

# 7. ETHICAL LEADERSHIP PRACTICES THAT ENHANCE EMPLOYEE PRODUCTIVITY

- Inspirational and transformational leadership
- Empowering employees and promoting ownership
- Aligning organizational goals with individual goals
- Providing opportunities for skill development and growth

### 8. CHALLENGES AND BARRIERS TO ETHICAL LEADERSHIP

Ethical leadership, while essential for fostering trust and integrity within organizations, is not without its challenges and barriers. Leaders often encounter various obstacles that can impede their ability to uphold ethical principles and practices. Here are some of the key challenges and barriers to ethical leadership:

- Pressure for Short-Term Results: Leaders may face significant pressure to achieve shortterm results, such as meeting quarterly financial targets. This can lead to a focus on immediate gains at the expense of long-term ethical considerations.
- Lack of Ethical Awareness: Some leaders may not have a deep understanding of ethical principles and their application in complex real-world situations. This lack of ethical awareness can hinder their ability to make ethically sound decisions.
- Competing Interests: Ethical dilemmas often arise when leaders must balance the interests of various stakeholders, including shareholders, employees, customers, and the broader community. Balancing these competing interests can be challenging.

- Organizational Culture: A culture that tolerates or even promotes unethical behavior can pose a significant barrier to ethical leadership. Leaders may struggle to change the prevailing culture and align it with ethical principles.
- Fear of Retaliation: Speaking out against unethical behavior or challenging the status quo can be risky for leaders. Fear of retaliation, such as damage to one's career or reputation, can discourage ethical leadership.
- Complex Ethical Dilemmas: Ethical decisions are not always clear-cut, and leaders may face complex ethical dilemmas where multiple values and principles are at odds. These dilemmas can be difficult to navigate.
- Moral Hazards: Leaders may face moral hazards where they are tempted to act unethically for personal gain, knowing that the likelihood of being caught or facing consequences is low.

Overcoming these challenges and barriers to ethical leadership requires a commitment to ethical principles, ongoing ethical training and development, and a willingness to address and rectify unethical behavior within the organization. Ethical leadership is a journey that requires dedication and perseverance.

#### 9. CONCLUSION

In conclusion, which shows the way of doing things in an organization and the realm of ethical leadership plays a pivotal role in the dynamics of organizations, impacting various facets of an organization's success, including employee morale, productivity, and overall ethical culture. The ethics in an organization plays a huge role in an organization's advancement or retardation.

I have had opportunities to work in two different Christian American organizations with a very standardized work ethic in relation to other places of work with very minimal work ethic. Some of the work ethic included an open-door policy, friendliness, platonic relationship, integrity, empathy, etc. I noticed some great levels of advancement in both organizations. The other organizations with a not-so-good work ethic had lots of struggles and strife especially due to the toxic working environment.

Ethical leadership practices, characterized by integrity, accountability, empathy, and fairness, provide a strong foundation for creating a work environment that fosters trust, commitment, and a sense of well-being among employees. It is abundantly clear that the positive outcomes of ethical leadership practices are numerous and far-reaching.

Employee morale, closely linked to the ethical conduct of leaders, influences motivation, job satisfaction, and the overall emotional well-being of employees. The mutual relationship between employee morale and productivity is a significant driver of an organization's performance. High morale leads to increased motivation, job satisfaction, and engagement, ultimately resulting in enhanced productivity. The trust, positive work culture, and open communication facilitated by ethical leaders contribute to employees' sense of belonging, commitment, and pride in their work.

However, ethical leadership is not without its challenges. Leaders often confront various barriers, including pressures for short-term results, a lack of ethical awareness, competing interests, and organizational culture. These challenges can impede the consistent practice of ethical leadership. Nevertheless, ethical leaders who are committed to ethical principles and possess the courage to address these challenges can create lasting positive change within their organizations.

In measuring employee productivity, organizations utilize metrics such as output, efficiency, and quality to assess the effectiveness of their workforce. These metrics are critical in making datadriven decisions and improving work processes and performance. Understanding the determinants of productivity, including motivation, engagement, and leadership, is essential for organizations aiming to maximize their workforce's efficiency and effectiveness.

The interplay of ethical leadership, employee morale, and productivity reinforces the significance of cultivating ethical leadership practices within organizations. By fostering trust, fairness, and empathy, ethical leaders enhance employee morale, thus positively influencing motivation and productivity. Organizations that prioritize ethical leadership practices create a sustainable advantage, as they nurture a positive workplace culture and a committed, motivated workforce.

In summary, ethical leadership is a linchpin for building organizations that excel not only in productivity and performance but also in moral integrity. Its impact extends far beyond the individual leader, reaching deep into the organization's DNA and leaving a lasting legacy of trust, respect, and commitment. As organizations navigate the complexities of the modern business landscape, embracing ethical leadership is not just a choice but a necessity for enduring success and positive societal impact.

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